

# Shared Entrepreneurial Equity Investments



# Our mission

## Access to the late-seed/early-stage asset class and participation opportunities for everyone

- Participation with modest amounts
- Support of innovative business models and teams in Central Europe
- Transferring idle funds from bank accounts to the real economy and promoting growth, employment, technological advancement, and positive impact



# Ideas with a future – Investments with profit



Danube Angels investor network –  
shared entrepreneurial  
equity investments

- Late-seed/early-stage investments from the DACH and CEE region
- Investment starting from EUR 1,000 in self-selectable companies
- No required expertise and no effort – Danube Angels as trustee takes care of your investment

# Expected returns and exit options

## ■ Expected return

- Attractive returns possible - no promises or reliable forecasts of future returns
- Average return of 25 to 35% in the late-seed/early-stage asset class (portfolio of several equity investments)<sup>1</sup>

## ■ Exit options

- An exit is planned within 5 to 7 years.
- Various possibilities:
  - Trade Sale
  - Repurchase by the founders
  - Sale in the context of another financing round

The economic success of the investment depends on the company's business performance in the target markets in which it operates.  
This type of investment is associated with considerable risks and can lead to the complete loss of the capital invested.

<sup>1</sup> Sources: [https://www.th-nuernberg.de/fileadmin/newsdaten/Pressemitteilungen/2020/2020\\_12\\_Dezember/Venture\\_Capital\\_Marktstudie\\_2020.pdf](https://www.th-nuernberg.de/fileadmin/newsdaten/Pressemitteilungen/2020/2020_12_Dezember/Venture_Capital_Marktstudie_2020.pdf) - slide 22 and <https://www.faz.net/asv/robo-advice/diversifikation-das-fundament-fuer-ihr-portfolio-15976793.html>

# What we achieved so far since 2017

More than  
3.000  
applications

14 companies  
financed

Over € 2,5 mln.  
invested

93,33 % active  
companies

~ 170 investors  
(77 % male,  
23 % female)

71 co-operation  
and referral  
partners



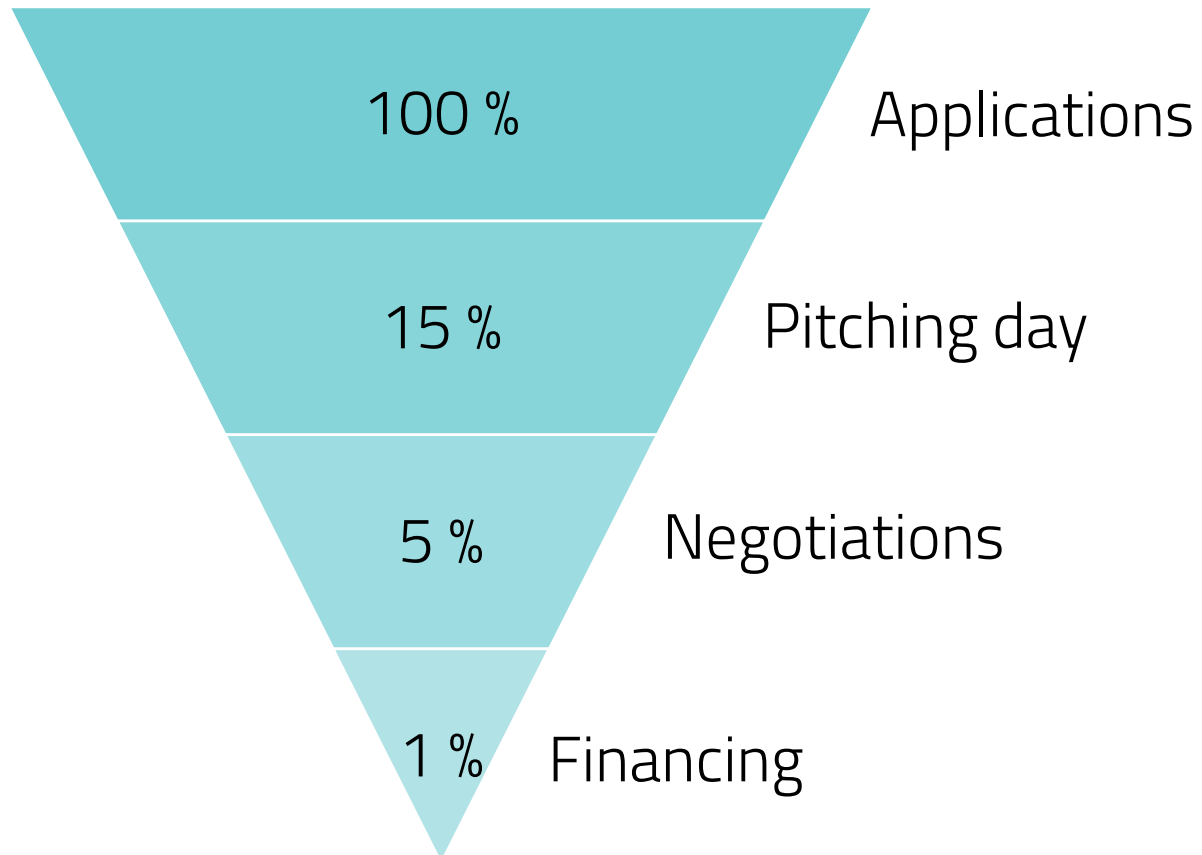
# Our investment criteria for companies

- Financing volume: EUR 50.000 to EUR 500.000
- Company stage: Late-seed/early-stage
- Industry agnostic, no pure project companies
- Strong and experienced team, no one-man companies
- Companies with registered office in Austria, Germany, Switzerland, Czech Republic, Slovakia, Hungary, Slovenia, Croatia; or business activities in Central Europe
- Products or services already on the market and first sales



# Our selection process

## 2021: more than 1.000 applications!



### Key selection criteria:

- Team
- Market size and growth potential
- Scalability
- Sales and client base
- USP & competition
- Exit strategy



# Financed so far - 14 companies

✓ Active ✗ Failure



✓



2017 - € 104.250  
+ take-up of shares



✓



2017 - € 86.400  
2019 - € 42.000  
2021 - € 72.500



✓



2018 - € 53.000  
+ take-up of shares



✗



2018 - € 182.000  
2019 - € 86.000



✓



2019 - € 70.000



✓



2020 - € 203.000  
2020 - € 270.000



✓



FUNDERBEAM  
2021 - € 360.843



✓



2021 - € 208.000  
2021 - € 40.000



✓



2021 - € 100.400



✓



FUNDERBEAM  
2021 - € 385.377  
2021 - € 50.000



✓



2021 - € 79.000



✓



2021 - € 215.000



✓



FUNDERBEAM  
2021 - € 470.000



✓



2022 - € 77.000





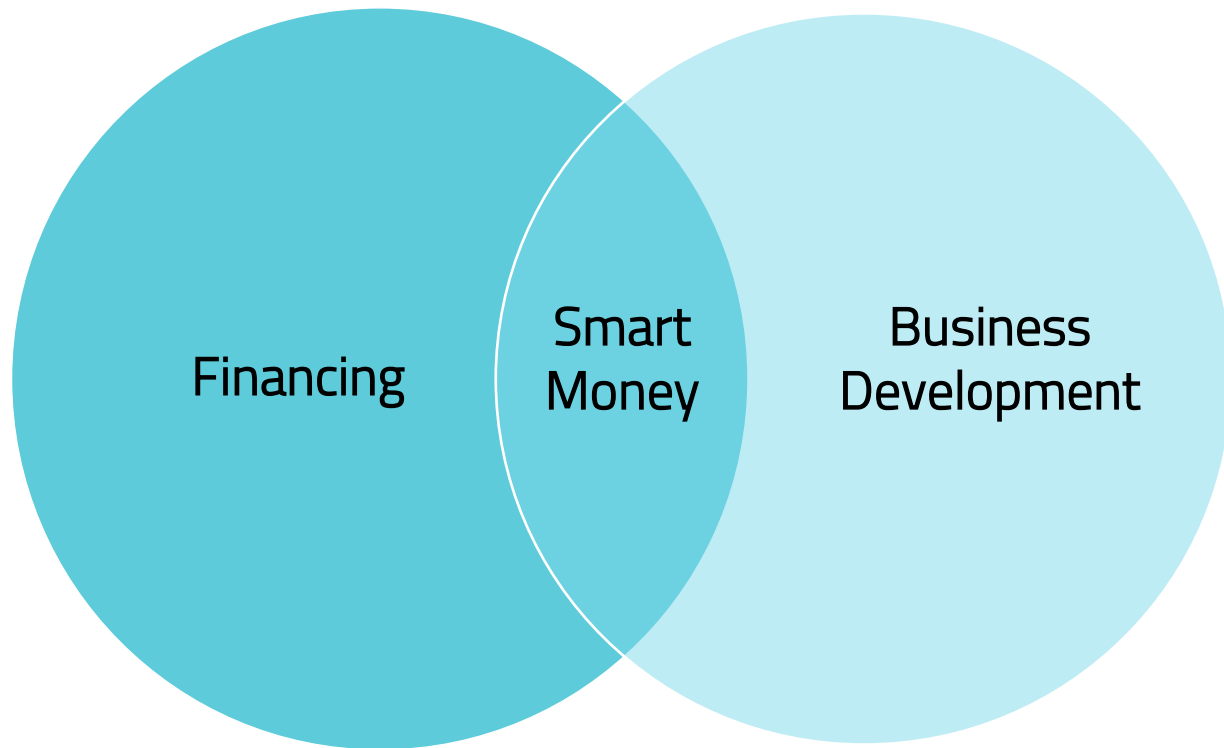
# Financed so far - timeline



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\* financing rounds currently in progress

# Ideas with a future – Investments with profit



Danube Angels investor network –  
added value for companies

- Direct equity
- Support in the areas of financing, business development, corporate & legal advice
- Investment capital + Know-How + Support = Smart Money



# Advantages of an investment with Danube Angels



- **Pre-selected companies from the DACH and CEE region**

Around 1% of companies pass our quality standards and are presented to our investor network.

- **Participation through a trustee**

Danube Angels Treuhand GmbH manages and takes care of the investments together with Danube Angels.

- **Investor protection**

The company agreements contain investor protection rights as well as special shareholder rights.



# Advantages of an investment with Danube Angels



- **Participation in profits**

Distribution of profits in the event of profits and/or share in the proceeds of sale in the event of sale of the investment (exit).



- **Transparency**

All information and documents can be found in the investment description.

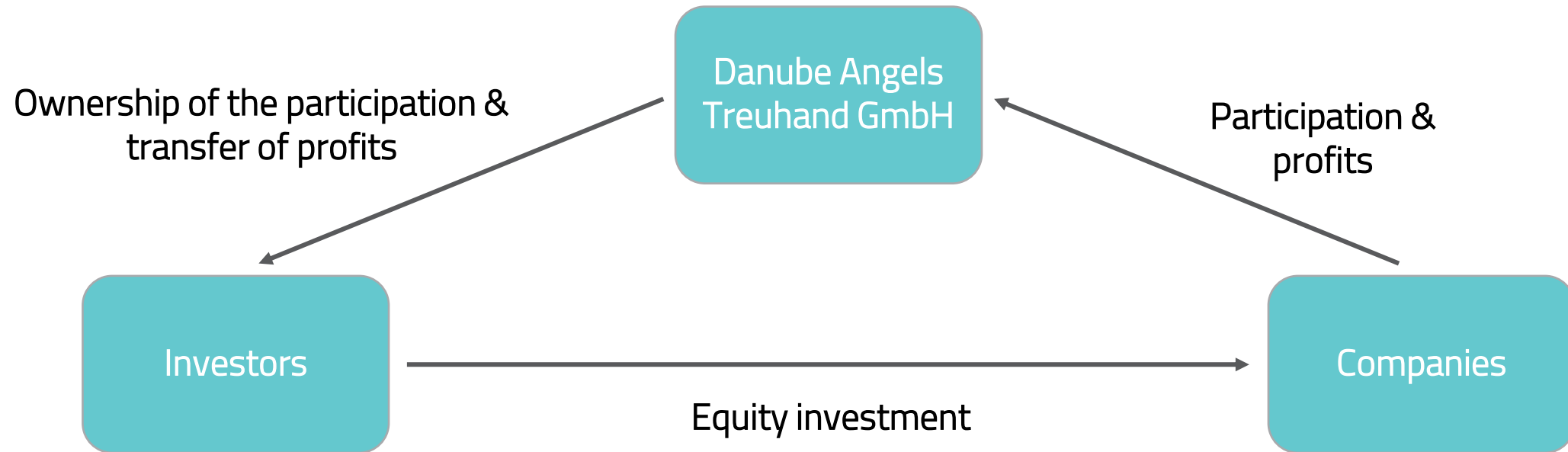


- **Reporting**

Quarterly reports on corporate development and other important events.



# Participation model



- Self-selection of investments - no fund solution

- Indirect GmbH participation via a trustee

- Quarterly reporting on business performance

# Costs for investors

|                       | fees   |
|-----------------------|--|
| before the investment | no membership or other   |
| at the investment     | no agio<br>no up-front fees                                    |
| after the investment  | 10 % success fee<br>for payouts of profits;<br>no ongoing fees |



# Investment process

Select company for an investment

Sign investment documents

Transfer investment amount

We complete the transaction

# About us

- **Austrian investor network** for late-seed/early-stage investments from the DACH and CEE region
- Over 170 investors aged 25+ from 18 countries
- Founded in 2017 by 3 partners
  - Paul G. Putz, MBA – Managing Director, Financial Market Specialist
  - Mag. Peter Helesic, MBA – Business Development Expert
  - Mag. Jakob Hütthaler-Brandauer – Lawyer

„In our view, only equity is a suitable form of financing for young companies with ambitious growth plans. As part of our transaction model, investors can invest with manageable amounts in business models that are otherwise unavailable on comparable terms.“



# Team: 25-55y, 130+y combined experience, 8 languages



**Paul G.  
Putz**  
*Co-founder & CEO*



**Peter  
Helesic**  
*Co-founder & Managing  
Partner Business Wings*



**Jakob Hütthaler-  
Brandauer**  
*Co-founder &  
Legal Counsel*



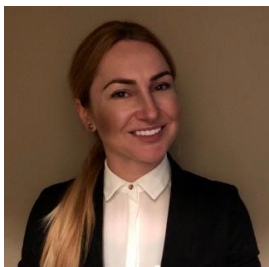
**Sebastian  
Goldfuß**  
*Head of Project  
Management*



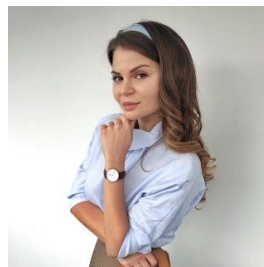
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**Nina  
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*Investor Relation &  
Partnership Management*



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Morar**  
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**Martin  
Morovics**  
*Project manager  
Connect2VC*

# Our partners



# Your direct contact to us



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Equity Investments

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